2010 Report to Our Community

Building a community where children and families thrive.

START READING
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Every night in King County, more than 2,000 children are homeless. Each year, 40,000 children witness violence at home. And 25% of the population experiences mental health issues. These are not merely sobering statistics; these are our neighbors.

Since 1892, Wellspring Family Services, a non-profit organization, has been providing a breadth of services that address the sources of instability for families. We help homeless families find and hold onto a place to live, teach abusive partners non-violent behaviors, provide counseling for at-risk families and individuals, and empower parents to nurture their children. Together, with your support, we are working to build a community where children and families thrive.

Click on the play button to watch a video about Wellspring Family Services, or visit our YouTube Channel: www.youtube.com/WellspringFS.
Dear Friends,

No child should be homeless. And all children should have what they need to thrive.

That sounds so obvious, doesn’t it? But at Wellspring Family Services we see many children — far too many children — who don’t know where they will sleep tonight. Children who have never experienced the routine of bath time and bed time; children who have never invited a school friend home to play because they have no home; children being robbed of their childhood.

At Wellspring Family Services, we know what it takes to keep families in their homes so their children never experience this anxiety and trauma. We know what it takes to give children the emotional and social basis for happy, healthy lives. We also know that in the present economic climate, with deep funding cuts everywhere we look, it will take an extraordinary effort to make our bold vision a reality. But we will, because we know at the deepest level that no child should be homeless; not today, not tomorrow, not ever.

It’s common sense that the best help for a homeless family is to keep them from becoming homeless in the first place. And that’s absolutely possible — and necessary. However, our homelessness prevention program is getting far more calls for help than we can handle, and we’ve had to turn away a heartbreaking number of desperate families because we are already over capacity.

That’s why Wellspring is launching three new initiatives:

1. The best and most cost-effective way to keep children from becoming homeless is to prevent it in the first place. We need to build a stable, long-term and predictable source of revenue that will allow us to do whatever it takes to keep families stable.

2. We need to provide more opportunities for high-quality early learning for homeless toddlers and preschoolers in our Early Learning Center. Every dollar invested in children today will help prepare them for success in school and life and greatly reduce the risks of poverty, homelessness and mental health issues as adults.

3. Children need to feel safe in their homes, yet far too many children witness domestic violence each year. Our “Fund a Father” initiative will help stop domestic violence now and for generations to come.

We know we can do this, because we have an incredible community of support: you and the other 2,000+ donors and volunteers acknowledged in this report who are dedicated to helping children and families succeed. Together, we can create a community where no child is homeless and all children have what they need to thrive.

Gratefully,

Ruthann Howell
CEO/President, Wellspring Family Services
Board of Directors 2010-2011

Board Chair: Pamela Cone, Milliman
Past Board Chair: Richard Wagner, Baylis Architects
Chair-Elect: Brad McKeown, Lynden Incorporated
Board Treasurer: William Weigand, Davis Wright Tremaine, LLP
Board Secretary: Chris Aggerholm, Grousemont Associates

Brian Buckley, Fenwick & West LLP
Jessica Cantlin, Attorney at Law
Jeff Cordick, Zaaz
Kevin Fisher, Intercare Insurance Services
Faith Havick, Oberto Brands
Susanna Hurley, HurleyHunt
Steven Losleben, Valley Medical Center
Kathy Lower, Community Involved Citizen
Jill Mackie, The Seattle Times
Tracy McPhee, Ucentris Insured Solutions
Geoffrey Melrose, Duff & Phelps, LLC
Mark Metcalf, Perkins Coie LLP
Anne Nielsen, Community Involved Citizen
Kevin Osborne, Waldron & Company
Jonathan Perrino, Perkins Coie LLP
Beth Pearson, Community Involved Citizen
Lynnette Richmann, Clearwire
Christian Schiller, Cascadia Capital
Scott Shapiro, Eagle Rock Ventures LLC
Russell Young, Boeing Commercial Airplanes
Dear Supporters,

I am proud and honored to be the board chair of this vital service to our community. 2010 has been a year full of incredible challenges and opportunities for all of us at Wellspring Family Services.

Given the economic recession we are extremely grateful as an organization to be fiscally stable, increasing services, and looking to the future. I am happy to report that in 2010 we served 9,292 adults, mothers, fathers and children. Their lives are safer and more stable because of our help.

At the same time, we have seen the need for our services increase dramatically. Record rates of unemployment and housing foreclosures in Washington State, coupled with daunting public sector cuts, have increased the need for our services threefold. What truly breaks my heart is to know that last year we were unable to help 710 homeless families — with more than 1,600 children! — because our services are over capacity.

Yet, we are not sitting idly as this great recession devastates so many families and children in our community. We are taking these real stories and statistics to our legislators, our funders and our community to help preserve and increase funding to help children and families to meet the current demand, now and into the future.

We are committed to ending the crisis of child and family homelessness in our community. And we know we can get there. The ever-growing generosity of individuals, foundations and corporations gives us great hope and confidence. In 2010, even our youngest philanthropists raised thousands of dollars in pennies to help homeless children. Together, we can do this.

Thank you for being a strong supporter of our work with children and families. We couldn’t provide these vital services without you. As an organization we have weathered many storms in our 118 year history and we’ve come out smarter and more resilient because of it. We must provide the stability and opportunity our children deserve. The future of our community depends on it.

Thank you for standing strong with us as we work to make our community a place where all children thrive!

Sincerely,

Pamela Cone
Board Chair, Wellspring Family Services
How we helped in 2010

Helping Families Today and for Generations to Come

When families are in crisis, we offer critical resources such as housing, child care, clothing and diapers. Yet, we know the root cause of the crisis is much deeper. So, that’s why we’re dedicated to working in-depth with families who are experiencing the generational effects of poverty, violence and homelessness. We can help families recover today, but we also have the opportunity to positively affect the next generation — their children.

• We provided emergency housing to **100 families** with **164 children**.
• We helped **277 homeless families** with **328 children** move back into housing.
• Our Baby Boutique served **1,595 homeless families** with **3,469 children**, distributing **$1.8 million in donated clothing and supplies**, including more than **70,000 diapers**.
• Our parent/child therapists met **51 children** and their parents at home or school to provide parenting support and child therapy to families in crisis.

![A dad with his baby at Wellspring's Baby Boutique.](image)

Therapeutic Approach

How a child interacts with classmates; how a mom nurtures her baby; how a dad responds to strong emotions at home; and how a colleague performs on a team — these experiences are all rooted in an individual’s mental health. Since the 1920s, we have led our community in mental health therapy, treatment and innovative services. We know a healthy self is essential to helping everyone in our community thrive.

• We provided **2,357 individuals** with **34,173 hours** of mental health counseling.
• **136 parents** participated in group parenting classes and workshops.
• **140 men** participated in our Domestic Violence Intervention Program. 80% of participants who attended at least 7 months learned new, non-abusive and non-controlling behaviors, as confirmed by their partners/former partners. 15% of participants continued to work toward that same goal.

![A mom with her child in Wellspring's Early Learning Center.](image)
How we helped in 2010

Prevention & Early Intervention

We can prevent families from ever becoming homeless; we can stop violence in the home before it even starts; we can help children be ready to succeed from day one in kindergarten; we can prevent untold trauma from ever occurring. Prevention is the best way to get ahead of crises for families.

- We helped 229 households with services to prevent them from losing housing, including case management, counseling, and $135,212 in rental assistance. 92% of households receiving complete services avoided eviction and remained in housing at least three months later.
- In partnership with Jewish Family Service, our Kids Club helped children who have witnessed domestic violence learn how to openly express and articulate their feelings. In this unique group setting, children work together in a supportive environment with other children their age, our licensed professionals and domestic violence advocates, and their non-abusive parent. Each child also develops a personal protection plan with their parent to help them know what to do in unsafe situations.
- We provided 5,147 days of childcare and preschool to 72 homeless children in our Early Learning Center. 100% of the children increased the number of skills mastered with an average of 25 new skills learned after one year. By mastering these essential skills, the children are reaching their age-appropriate developmental levels.

Socially & Fiscally Responsible Enterprise

As a nonprofit organization Wellspring leverages its professional, therapeutic expertise to support our nation’s workforce through our Employee Assistance Program (EAP). Not only do we provide critical support and resources to companies and their employees, but we go beyond that by generating revenue to support our community-based services to prevent and end homelessness for families in King County.

In 2010, Wellspring EAP provided employee support services to 199 companies with 131,341 employees.

Julee Allen provides on-call support and resources to hundreds of clients every day in Wellspring’s EAP call center.

A mom and her daughter in their new apartment.
“I felt like everything I ever did as a child was a mistake,” said Jennifer, the mother of three boys. Her 20s proceeded to be a blur of drugs and alcohol and by the time she was 30 she hit the lowest point of her life. She lost her baby boy to SIDS and fell into a deep depression, losing her job, the car and finally the apartment they lived in.

“I was walking through the streets of downtown Seattle carrying everything we owned, dragging my kids along with me. I was looking for a shelter, but had no idea where to go. I relied on a stranger to lead us there, not knowing if we were going to be safe or not.”

After staying at a family shelter for a few months, Wellspring was there to help Jennifer’s family transition out of shelter and into their own apartment. In addition to help with finding housing, moving and stabilizing her family, Jennifer relied on her case manager, Bonnie.

“Bonnie was always there for me, she was the one person who listened to me, supported me and helped me achieve what I wanted so desperately in life. Most of all, she never gave up on me, when everyone else did.”

Jennifer sees this time in her life as a second chance. “I can do something with myself,” she said. She’s pursing an accounting degree at the local community college, and she works part-time as a receptionist and administrator for a mechanic. Her favorite part of the day is walking her youngest son Cody to and from school and she’s starting to talk about college with her 14-year-old son Tyler.

“I see everything differently now. I don’t ever want to lose this. Most of all, I want to be there 100% for my kids.”
Staff Brings Our Mission Alive

We are proud to celebrate the milestone anniversaries of our staff. The knowledge, expertise and dedication they bring to our mission generates the spirit and quality of services we provide today.

25 Years
Keith Myers, Vice President, Counseling & Training Services

20 Years
Ruthann Howell, CEO/President
Sandy Lowe, Vice President, Community Services

15 Years
Ann Beller, Bellevue Counseling Branch

10 Years
Lauren Arvizu, Employee Assistance Program
Dawn Mere-Ama, Downtown Counseling Branch
Gary Sarozek, Domestic Violence Intervention
Martha MacKenzie, Redmond Counseling Branch
Kris Josue, Employee Assistance Program
Cheryl Beaver, Early Learning Center
Rebecca DiNino, Redmond Counseling Branch
Margaret Armijo, Early Learning Center

5 Years
Sara McDowell, Early Learning Center
Nancy Maki, Employee Assistance Program
Hazel Moraleja, Housing Services
Jean Greaves, Development
Deborah Townsend, Administration
Louise Harris, New Parents Services
Trisha Johnson, Employee Assistance Program
Mary Maltby, Bellevue Counseling Branch
Heidi DuBrowa, Redmond Counseling Branch
Mary Jayne Walker, Housing Services
Program Locations

1. **Rotary Support Center for Families:**
   Baby Boutique, Early Learning Center, Domestic Violence Intervention, Housing Services, Parent/Child Services, Employee Assistance Program, Administration
   1900 Rainier Avenue South
   Seattle, WA 98144

2. **Bellevue:** [Counseling](#) & [New Parents Services](#)
   11911 NE 1st Street, Suite 206 & 300
   Bellevue, WA 98005

3. **Redmond:** [Counseling](#)
   16150 NE 85th Street, #222
   Redmond, WA 98052

4. **Downtown Seattle:** [Counseling](#)
   1191 Second Avenue, Suite 680
   Seattle, WA 98101

5. **West Seattle:** [Housing Services](#) & [Counseling](#)
   6516 35th Avenue SW
   Seattle, WA 98126

6. **Lake City:** [Housing Services](#) & [Counseling](#)
   12546½ 33rd Avenue NE
   Seattle, WA 98125

[www.wellspringfs.org](http://www.wellspringfs.org)
Dear Community Partners,

At Wellspring Family Services we have seen steady growth in our operations, nearly doubling revenues in the last 10 years while also conducting a highly successful $14 million capital campaign. In 2009, we were fortunate to begin receiving federal stimulus dollars to address the growing homeless population as the national and local economy faced the worst economic crisis since the 1930’s.

While we are relieved to have weathered the recession thus far, we are very concerned about the funding challenges ahead and the impact on nonprofits. In 2012, we expect revenues will likely decrease as federal, state and local governments respond to dramatic revenue reductions. Recognizing these trends, Wellspring’s Board of Directors has adopted two strategic directions to ensure the fiscal health of the agency:

- To grow our contributions through targeted campaigns to serve homeless children and families.
- To look for opportunities to expand earned income through our Employee Assistance Program to subsidize our programs serving our most vulnerable populations.

As we face the economic challenges of today, Wellspring is working to build a financial model that is diversified and sustainable for years to come.

Susan Shannon
Chief Financial Officer, Wellspring Family Services
Financial Highlights 2010

Operating Support & Revenue

<table>
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<tr>
<th>Sources</th>
<th>2010</th>
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<tr>
<td>Program Service Fees</td>
<td>$7,715,699</td>
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<tr>
<td>United Way of King County</td>
<td>$846,599</td>
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<tr>
<td>Government Grants</td>
<td>$2,656,113</td>
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<tr>
<td>Contributions</td>
<td>$1,549,552</td>
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<td>Net Assets Released from Restrictions</td>
<td>$672,914</td>
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<td>Investment</td>
<td>$60,054</td>
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<td>Other</td>
<td>$63,976</td>
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<tr>
<td><strong>Total Operating Support &amp; Revenue</strong></td>
<td><strong>$13,564,907</strong></td>
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Operating Expense

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<th>Program Services:</th>
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<td>Clinical &amp; Training Services</td>
<td>$3,360,546</td>
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<td>Employee Assistance Program</td>
<td>$2,861,644</td>
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<td>Homeless Children’s Services</td>
<td>$1,275,105</td>
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<td>Homeless &amp; At-Risk Families</td>
<td>$3,584,819</td>
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<tr>
<td>Domestic Violence Intervention &amp; Prevention</td>
<td>$368,108</td>
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<tr>
<td><strong>Total Program Services</strong></td>
<td><strong>$11,450,222</strong></td>
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<th>Supporting Services:</th>
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<tr>
<td>Management &amp; General</td>
<td>$1,653,557</td>
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<tr>
<td>Fundraising</td>
<td>$492,102</td>
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<tr>
<td><strong>Total Supporting Services</strong></td>
<td><strong>$2,145,659</strong></td>
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<td><strong>Total Operating Expense</strong></td>
<td><strong>$13,595,881</strong></td>
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<tr>
<td><strong>Change In Net Assets from Operations</strong></td>
<td><strong>$(30,974)</strong></td>
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Net Asset Balances

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<tr>
<td>Unrestricted</td>
<td>$12,109,302</td>
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<td>Temporarily Restricted</td>
<td>$894,720</td>
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<td>Permanently Restricted</td>
<td>$42,500</td>
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<tr>
<td><strong>Total Net Assets</strong></td>
<td><strong>$13,046,522</strong></td>
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Notes: Includes Wellspring Family Services Operating and LLC Subsidiary which accounts for building expense including depreciation. Complete audited financial statements are available for review on the Wellspring Family Services website.
Thank you to all of our incredible volunteers who give countless hours of sorting and stocking baby clothes, helping to raise funds, and sharing the special joys of reading, singing, and dancing with kids and families at Wellspring Family Services. We are inspired by all of you:

### Event & Fundraising Volunteers
- Faridah Abdullah
- Connie Aguilar
- Bank of America
- Chris Ballew
- Andrea Bergan
- Rein Bota
- Cathy Burnell
- Michaela Brutsche
- Sebrena Burr & Rena Mateja Walker-Burr
- Ann Callahan-Woodham
- Richard Carter
- Rose Chan
- Chris Chapman
- Julie Chee
- Brenda Lane & Aaron & Caspian Coberly

### Baby Boutique Volunteers
- Kanako Akamatsu
- Allison Aldrich
- Karen Alvin
- Judy Alvin
- Sarah Antioque
- Randy Apsel
- Kristin Archer
- Jennifer Arndt
- Larry Arnold
- Claire Audrefsky
- Debbie Austonson
- Sharlene Ayabe
- Stephanie B.
- Kwame Babukar
- Rhonda Bachler
- Monu Banbroo
- Aferia Banda
- Troy Bannister
- Tammy Banua
- Cate Bardelson
- Sandy Barker
- San barrel
- Debbie Barnet
- Pamela Barrett
- Remerick Batista
- Dave Bauman
- Warren Beach
- Lani Beadre
- Sarah Beaudry
- Aleena Behera
- Jeff Bender
- Shampel Bennett
- Erica Bergamin
- Andrea Bergan
- Brooke Bernklau
- Nicholas Bezanson
- Anjali Bhagat
- Luke Bienfaig
- Loiand Bilgore
- Haley Birnbaum
- Brad Bissell
- Sara Blake
- Charlotte Bloedel
- Marilu Boe
- Brook Boeskoz
- Allison Bohnhoff
- Matt Boland
- Sharon Boland

### Early Learning Center Volunteers
- Suzanne Davis
- Mari Anne Lawler
- Irene Shigaki

### Parent/Child Services Volunteers
- Daniel Caldwell
- Amy Muetterties
- Lisa Shelton

### Additional Volunteers
- Artist Angela Bandurka Hoskins teaches children how to paint in our Early Learning Center.
### Baby Boutique Volunteers (cont.)

<table>
<thead>
<tr>
<th>Volunteers in our Baby Boutique</th>
<th>dress up for Halloween.</th>
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<tbody>
<tr>
<td>Sara Bonczewski</td>
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<td>Brooke Bonime</td>
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<td>Jared Bowen</td>
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<td>Melissa Bowers</td>
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<td>Melanie Brown</td>
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<td>Nateya Brown</td>
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<td>Jerry &amp; Angelina</td>
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<td>Tony Bytheway</td>
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<td>Courtney Cain</td>
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Julie Lawson
Lauren Lawson
Karín Lee
Linda Lee
Gen Lee
Dahee Lee
Erena Leger
Grace Lehman
En En Lei
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Nina Smigoc
Katrina Smigoc
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Jonathan Smith
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Jazzmine Sparks
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<tr>
<th>Amount Range</th>
<th>Donor Names</th>
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Teacher Jenni with one of her students in Wellspring’s Early Learning Center.
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Together, we are building a community where children and families thrive.

Thank you!

Wellspring Family Services
1900 Rainier Avenue South
Seattle, WA 98144

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